



Mediumship Matters Podcast Transcripts

Season 4 Episode 18

Money & Mediumship, Ethical Dilemmas, and the Evolution of Your Spiritual Path

Hello and welcome to Mediumship Matters with me, Hannah Macintyre!

Let's be honest—energy has been intense lately. If you're finding things tough, you're not alone. So many of my students in The Mediumship Matters Spiritual School have been sharing that they're feeling the shifts, the challenges, the emotional ups and downs. If that's you—take a deep breath. This too shall pass.

Today, we're diving into money, ethical dilemmas, and some fascinating recent experiences I've had in my work. Let's get into it!

Charging for Mediumship: The Never-Ending Debate

Ah, the age-old question: Should mediums charge for their work?

I've been working through my own money mindset issues for a while now, and I still feel torn.

On one hand, I know my worth. I know that once I started charging properly for my services, the quality of my clients improved. People who truly valued the experience started booking.

But then I'll get comments on my event adverts like:

“No medium is worth more than £20 a ticket!”

And despite my best efforts, it still gets to me. My spicy side wants to respond (which I did this time—oops!), but the deeper part of me wonders: Am I making my work inaccessible? Am I doing the right thing?

The truth is, when I offered healing sessions for free, not a single person continued with me when I started charging—even though the fee was minimal. The people who paid? They valued the experience more and got better results.

So, while I still feel that old guilt creeping in sometimes, I stand by the fact that charging fairly isn't just about business—it's about energy exchange.

Working for Free: What Happens When People Don't Value It

On the flip side, let me share two experiences that reinforced the importance of valuing your time and energy.

1. A Spiritualist Church Demonstration – I agreed to work at a spiritualist centre that only charged £5 a ticket.

- They took no payment upfront.
- Hardly anyone showed up.
- The night felt flat and awkward.
- And from a business perspective, it was completely unsustainable.

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2. A Charity Event That Went Nowhere – Wanting to give back, I suggested a charity night for a cause close to a friend’s heart.

- The charity did nothing to promote it.
- They didn’t advertise, didn’t include it in their newsletters, and even put the wrong address on the tickets!
- The only reason tickets sold at all was because my friend and I pushed it ourselves.

And that’s when I had to set a new rule:

If I’m giving my time for free, you have to do your part too.

I’ve now updated my website to clearly outline what’s required if people want me to work for free.

Because if you’re not putting in effort, why should I?

The Costs of Running a Mediumship Business

For those who think mediums shouldn’t charge, let’s talk about what goes into running a professional mediumship business:

- Eventbrite & Ticket Fees – They take a cut from every sale.
- Advertising Costs – Facebook & Instagram aren’t free (and their algorithms love to bury my posts!).
- Venue Hire – Finding the right location isn’t cheap.
- Staff Costs – I now need help to manage events, customer service, and admin.

At this point, it’s costing me £10-£12 per ticket just to run an event. So, if you ever see a medium charging £20-£30 per ticket, know that they’re not walking away with that full amount.

It’s an investment in making this work sustainable. And trust me—spirit isn’t against us making a living.

A Magical Spirit Intervention in a Reading

Now, let’s talk about a truly magical reading moment.

A woman booked a one-on-one session with me, but when she arrived, she had two unexpected guests with her.

- She said she got an email saying she could bring guests.
- That email didn’t exist.
- But I rolled with it and let them stay.

The reading started, and I kept getting messages about a ring.

- The sitter didn’t understand.
- Her guest—her aunt—immediately knew what it was.
- The ring was a family heirloom, bought under incredibly meaningful circumstances.

Later, the client searched for the email that told her she could bring guests.

It wasn’t there.

Spirit had orchestrated the whole thing—knowing the aunt needed to be there to validate key evidence. Moments like this remind me why I love this work.

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Dementia & Spirit Communication

A listener, Cheryl, sent in a fascinating question:

“I work in a dementia care home, and many residents talk about their loved ones as if they’re in the room. Do you think they’re really seeing spirit, or is it just the illness?”

My belief? They’re absolutely seeing spirit.

- As we near the end of life, the veil thins.
- Dementia impacts the logical part of the brain—the part that blocks spirit.
- Many people with dementia are one foot in the spirit world already.

I’ve even communicated with the souls of people who are still alive but have dementia. Their energy is already connected to the spirit world, which makes it possible to reach them in readings.

Spirit is always there—but when resistance fades, the connection becomes clearer.

What Triggers a Mediumship Awakening?

Here’s a theory I’d love your thoughts on: Does every medium have a “canon event” that cracks them open?

For some, it’s losing a loved one. For others, it’s hitting rock bottom and searching for meaning.

Mine was my grandfather coming through when I was lost, broken, and questioning everything.

What about you? Was there a specific moment that triggered your journey? Let me know—I’d love to hear your stories!

Final Thoughts: Find Balance & Know Your Worth

- Charge what you’re worth, and don’t feel guilty.
- If you offer something for free, make sure it’s valued.
- Spirit will always find a way to work their magic.
- And if you’re on this path, trust that you were meant to be here.

Thank you for listening! As always—trust spirit, trust yourself, and keep evolving.

Love,

Hannah x

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